# ARIZONA HIGHWAY USER REVENUE FUND Forecasting Process & Results FY 2014-2023



Financial Management Services
November 2013

### **TABLE OF CONTENTS**

Introduction	1
Background	1
Risk Analysis Panel	2
Model Results	2
Summary	3
Supplementary Information	
1. HURF Official Revenue Forecast	4
2. HURF Revenue Risk Analysis Results by Probability	5
3. HURF Official Revenue Forecast Distribution	6
4. Panel Data Values	7-10
5. Panel Members Inputs by Independent Variable	11-15
6. Independent Variable Historical Values	16-20

# ARIZONA HIGHWAY USER REVENUE FUND OFFICIAL FORECAST UPDATE RISK ANALYSIS OF EXPECTED VALUES

### Introduction

This document presents the forecast of expected values for the Arizona Highway User Revenue Fund for the period FY 2014-2023, as prepared by the Arizona Department of Transportation.

### **Background**

The State of Arizona taxes motor fuels and collects a variety of fees relating to the registration and operation of motor vehicles in the state. These collections include gasoline and use fuel taxes, motor carrier fees, vehicle license taxes, motor vehicle registration fees, and other miscellaneous fees. These revenues are deposited in the Arizona Highway User Revenue Fund (HURF) and are then distributed to the cities, towns and counties of the State and to the State Highway Fund, which is administered by the Department. These taxes and fees represent a source of revenues available to the state for highway related expenses.

Since 1986, the Department has estimated Highway Revenues using a comprehensive regression-based econometric model. In 1989, the model was updated by Dr. Alberta Charney of the University of Arizona. The model relied on the estimates of certain "independent variables" to predict future tax revenues. Any variability between estimated and actual values could lead to variances in the tax forecast. In order to deal with this variability, the Department introduced the Risk Analysis Process (RAP) in 1992. The RAP relies upon probability analysis and the independent evaluation of the model's variables by an expert panel of economists. This results in a series of forecasts with specified probabilities of occurrence, rather than a single or "best guess" estimate.

In 1997, Hickling Lewis Brod Inc. (HLB), working in conjunction with Dr. Dennis Hoffman of Arizona State University, developed a new forecasting model to incorporate certain economic data generated over the past ten years and evaluate the inclusion of independent variables absent from the 1989 model, to enhance the model's forecasting accuracy. The new model also took into consideration 1997 legislation which eliminated the weight distance tax on motor carriers, increased weight and use fees for use class vehicles, and changed the point of taxation on fuel.

In September 2000 and 2003, HLB reviewed the model and updated the equations. The independent variables contained in the model in 2003 included Arizona Real Income Growth Per Capita, Population Growth, Wage & Salary Employment Growth and Fleet Fuel Efficiency.

In 2005, HDR\HLB developed a new forecasting model to incorporate additional economic data that would enhance the model's forecasting accuracy. The Arizona Real Gross Domestic Product Growth independent variable was added to the model to incorporate the impact of the Arizona economy on the commercial registration activities.

In September 2008, HDR\HLB reviewed the forecasting model and added the Arizona Real Gas Price Growth independent variable to improve the model's forecasting accuracy for changes in Arizona gasoline consumption. In September 2009, HDR\HLB reviewed the forecasting model and added

the West Coast No. 2 Real Diesel Price Growth independent variable to improve the model's forecasting accuracy for changes in Arizona use fuel (diesel) consumption. In September 2011, the income, gross domestic product, gas price and diesel price variables were converted to nominal dollars at the request of the panel members from the August 2010 RAP panel meeting. The September 2011 RAP panel recommended the Arizona nominal Gross Domestic Product independent variable be eliminated from the model. The current model includes:

- 1. Arizona nominal personal income
- 2. Arizona population
- 3. Arizona non-farm employment
- 4. Arizona fleet fuel efficiency (Not part of RAP Process)
- 5. Arizona nominal gas price
- 6. West Coast No. 2 nominal diesel price

### **Risk Analysis Panel**

The Risk Analysis Process relies heavily on the judgments of an expert panel of economic and financial participants to provide information critical to the forecasting process. In August 2013, a panel of thirteen economic and finance experts representing public, private, and academic sectors submitted their individual estimates of the model's independent variables and comments on the future economic outlook. The information gathered from the panelists was input into the model to produce a series of forecasts with associated probabilities of occurrence. The panelists' inputs are reflected in the attached tables at the back of this report.

### **Model Results**

This year's panel inputs produced a mean forecast of \$14,706.0 million for the period FY 2014-2023 with a compound growth rate of 3.6 percent.

The Department's Official Forecast for FY 2014-2023 amounts to \$14,271.4 million with a compound growth rate of 3.4 percent. The Official Forecast incorporates the 50 percent confidence interval for all revenue categories. The FY 2014 forecast of \$1,224.3 million was developed in July 2013 by ADOT staff using time-series techniques, historical and projected growth rates, and recent legislative changes.

		fficial Forecast in Millions)	
	(Dollar 3	iii iviiiiiOii3)	
Fiscal	Mean	Official	Confidence
<u>Year</u>	<u>Forecast</u>	<u>Forecast</u>	<u>Level</u>
2014	\$1,238.0	\$1,224.3	50%
2015	1,281.3	1,255.4	50%
2016	1,337.9	1,302.3	50%
2017	1,391.7	1,351.8	50%
2018	1,447.2	1,400.0	50%
2019	1,499.5	1,448.9	50%
2020	1,550.2	1,499.0	50%
2021	1,600.2	1,545.7	50%
2022	1,652.1	1,596.3	50%
2023	<u>1,707.8</u>	<u>1,647.6</u>	50%
Total	\$14,706.0	\$14,271.4	
Ave. CGR	3.6%	3.4%	

For comparison purposes, the October 2012 Official Forecast and the November 2013 Official Forecast are shown below:

		mparative Forecast in Millions)	
Final	Oct. 12	Nov. 13	
Fiscal	Official	Official	D:#f
<u>Year</u>	<u>Forecast</u>	<u>Forecast</u>	<u>Difference</u>
2014	\$1,244.9	\$1,224.3	(\$20.6)
2015	1,283.8	1,255.4	(28.4)
2016	1,330.6	1,302.3	(28.3)
2017	1,377.4	1,351.8	(25.6)
2018	1,429.3	1,400.0	(29.3)
2019	1,484.0	1,448.9	(35.1)
2020	1,537.8	1,499.0	(38.8)
2021	1,592.8	1,545.7	(47.1)
2022	1,645.3	1,596.3	(49.0)
2023	<u>1,698.3</u>	<u>1,647.6</u>	<u>(50.7)</u>
Total	\$14,624.2	\$14 <i>,</i> 271.4	(\$352.8)
Ave. CGR	3.5%	3.4%	

### **Summary**

The Department's Official Forecast for FY 2014-2023 totals \$14,271.4 million, a decrease of \$352.8 million from the October 2012 Official Forecast. The Risk Analysis Process panel members were more pessimistic over the entire forecast period compared to their inputs during the RAP session last year. In addition, there was concern that population and employment growth will not return to levels before the Great Recession and the younger generation was driving less or not at all. On a positive side, the panel members did estimate lower gas and diesel prices throughout most of the forecast period.

### **Supplementary Information**

The remaining pages of this report present supplementary information on the detailed results of the Risk Analysis Process, the Department's model and the values of the independent variables forecast by the expert panel. While the Official Forecast period is FY 2014-2023 panel inputs were requested for FY 2014-2018, 2023, 2028 and 2033. Data displayed for other than the requested years, has been extrapolated.

HURF OFFICIAL REVENUE FORECAST
With Category Detail and Confidence Interval By Fiscal Year
(Current Dollars in Millions)

Fiscal Year Percentile	2013 Actual	2014 N/A	2015	2016 50%	2017	2018	2019	2020	2021 50%	2022	2023
Gasoline Tax	\$453.9	\$455.9	\$461.9	\$474.3	\$484.7	\$494.5	\$503.5	\$512.6	\$519.8	\$526.8	\$535.3
Use Fuel Tax	177.2	179.3	182.4	187.7	192.8	199.1	205.8	212.4	218.7	225.7	232.9
Motor Carrier Fee	37.3	37.6	39.0	40.5	42.0	43.6	45.5	47.1	48.6	50.4	52.0
Vehicle License Tax	326.5	335.8	351.6	371.7	397.0	419.7	444.0	470.2	495.6	523.7	551.0
Registration	157.8	159.4	161.8	167.1	171.9	177.2	182.4	187.1	191.4	196.2	201.0
Other	57.3	56.3	58.7	61.0	63.4	62.9	67.7	9.69	71.6	73.5	75.5
Total	\$1,210.0	\$1,224.3	\$1,255.4	\$1,302.3	\$1,351.8	\$1,400.0	\$1,448.9	\$1,499.0	\$1,545.7	\$1,596.3	\$1,647.7

HURF TOTAL TAX REVENUE RISK ANALYSIS RESULTS (Current Dollars in Millions)

Fiscal Year	Mean	10%	20%	30%	40%	20%	%09	<b>%0</b> 2	80%	%06
2014	\$1,238.0	\$1,441.5	\$1,365.0	\$1,306.9	\$1,264.5	\$1,224.3	\$1,183.4	\$1,146.6	\$1,103.7	\$1,054.4
2015	1,281.3	1,571.9	1,459.5	1,373.8	1,323.7	1,255.4	1,197.8	1,145.5	1,089.2	1,021.8
2016	1,337.9	1,677.3	1,540.4	1,444.7	1,379.2	1,302.3	1,239.3	1,181.3	1,117.1	1,038.8
2017	1,391.7	1,765.3	1,615.3	1,509.9	1,440.5	1,351.8	1,281.4	1,216.5	1,150.2	1,060.8
2018	1,447.2	1,856.0	1,685.6	1,572.4	1,481.1	1,400.0	1,326.2	1,259.6	1,185.4	1,092.2
2019	1,499.5	1,935.5	1,754.4	1,635.3	1,534.1	1,448.9	1,368.2	1,298.7	1,218.0	1,119.2
2020	1,550.2	2,015.3	1,825.8	1,695.2	1,587.2	1,499.0	1,410.7	1,334.7	1,252.1	1,149.4
2021	1,600.2	2,087.6	1,889.7	1,750.1	1,637.5	1,545.7	1,454.8	1,372.6	1,282.8	1,180.5
2022	1,652.1	2,162.2	1,952.7	1,810.0	1,707.6	1,596.3	1,496.5	1,414.5	1,316.4	1,208.2
2023	1,707.8	2,246.0	2,025.4	1,874.3	1,745.9	1,647.6	1,540.1	1,457.1	1,352.5	1,241.6
Total	\$14,706.0	\$18,758.5	\$17,113.6  \$15,972.5  \$15,101.3  \$14,271.4  \$13,498.5  \$12,827.1	\$15,972.5	\$15,101.3	\$14,271.4	\$13,498.5	\$12,827.1	\$12,067.3 \$11,166.9	\$11,166.9

# HURF OFFICIAL REVENUE FORECAST DISTRIBUTION (Current Dollars in Millions)

		DPS/		DPS Parity	ADOT	Cities/Towns	Cities +300K	Counties
Fiscal Year	HURF	ESP /1	Net HURF	Comp. Fund /2	50.5%/3	27.5%	3%	19%
2014	\$1,224.3	\$119.3	\$1,105.0	(\$2.6)	\$551.3	\$303.9	\$33.2	\$210.0
2015	1,255.4	11.0	1,244.4	(2.7)	621.5	342.2	37.3	236.4
2016	1,302.3	11.0	1,291.3	(2.8)	645.1	355.1	38.7	245.3
2017	1,351.8	11.0	1,340.8	(3.0)	6.699	368.7	40.2	254.8
2018	1,400.0	11.0	1,389.0	(3.2)	694.0	382.0	41.7	263.9
2019	1,448.9	11.0	1,437.9	(3.4)	718.6	395.4	43.1	273.2
2020	1,499.0	11.0	1,488.0	(3.6)	743.7	409.2	44.6	282.7
2021	1,545.7	11.0	1,534.7	(3.8)	767.0	422.0	46.0	291.6
2022	1,596.3	11.0	1,585.3	(4.0)	792.4	436.0	47.6	301.2
2023	1,647.7	11.0	1,636.7	(4.2)	818.1	450.1	49.1	311.0
Total	\$14.271.4	\$218.3	\$14,053.1	(\$33.2)	\$7.021.6	\$3.864.6	\$421.6	\$2,670.1

## NOTES:

FY 2014 HURF estimate based on July 2013 Forecast.

FY 2015-2023 HURF estimate based on October 2013 Official Forecast.

/1. The DPS/ESP includes \$1 million for Economic Strength Project (ESP) each year.

The DPS transfer in FY 2014 is \$120.0 million per Laws 2013, 1st Special Session, Chapter 1, (HB 2001) and \$10 million each year thereafter, which is subject to change. The \$120.0 million appropriation amount to DPS in FY 2014 has been netted of a \$1.7 million reversion from DPS to HURF for unused FY 2012 appropriation. FY 2014 also includes a \$651,500 appropriation to MVD for the registration compliance program/3rd Party program and \$4,500 to the Automation Projects Fund per Laws 2013, 1st Special Session, Chapter 1 (HB 2001).

/2. Per Laws 2005, Chapter 306 (SB 1119), 1.51 percent of the state highway fund share of HURF VLT is transferred to the DPS Parity Compensation Fund.

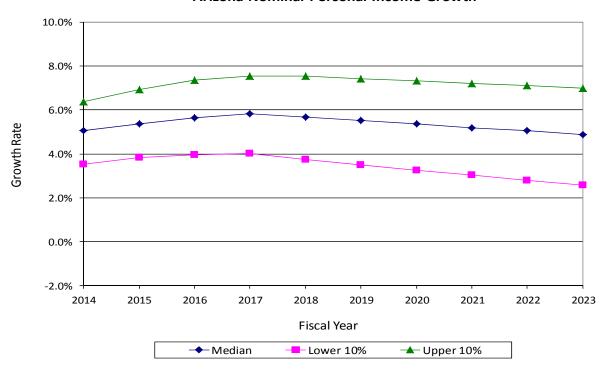
registration and the five-year registration to the state general fund. Laws 2010, 7th Special Session, Chapter 12, Chapter 28 (SB 1616) which transfers the state highway fund share of HURF VLT difference between the two-year /3 Net of the DPS Parity Compensation Fund transfer and includes transfers per Laws 2011. 1st Regular Session, collected under 28-4802 (B) shall be transferred from the state highway fund share of HURF VLT to the state (HB 2012) an amount equal to 90 percent of the fees collected under 28-4802 (A) and 60 percent of the fees general fund.

### **PANELIST DATA VALUES**

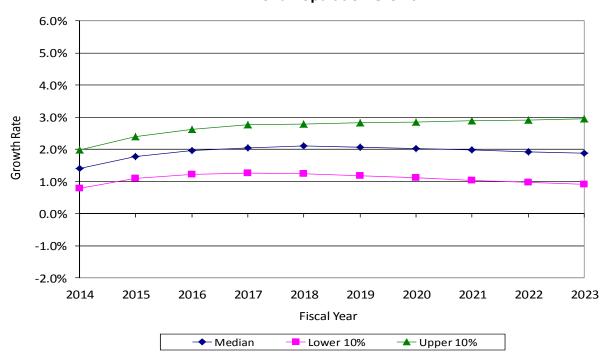
	AZ Nominal	Arizona	Arizona	AZ Nominal	West Coast Nominal
	Income	Population	Non-Farm	Gas Price	Diesel Price
	Growth	Growth	<b>Employ. Growth</b>	Growth	Growth
FY 2014					
Upper 10%	6.39%	1.98%	2.94%	4.51%	3.30%
Lower 10%	3.52%	0.78%	1.28%	-9.21%	-9.90%
Median	5.05%	1.41%	2.25%	-1.53%	-2.28%
FY 2015					
Upper 10%	6.93%	2.39%	3.46%	5.99%	5.03%
Lower 10%	3.85%	1.10%	1.47%	-8.82%	-8.75%
Median	5.38%	1.77%	2.66%	-0.06%	-0.62%
FY 2016					
Upper 10%	7.35%	2.63%	4.08%	9.63%	9.22%
Lower 10%	3.96%	1.23%	1.36%	-8.58%	-7.94%
Median	5.64%	1.96%	2.96%	1.22%	1.07%
FY 2017					
Upper 10%	7.56%	2.77%	4.25%	11.78%	11.31%
Lower 10%	4.01%	1.26%	1.50%	-7.62%	-6.71%
Median	5.83%	2.05%	3.03%	2.26%	2.38%
FY 2018					
Upper 10%	7.54%	2.79%	4.06%	12.47%	12.22%
Lower 10%	3.73%	1.25%	1.32%	-7.73%	-6.84%
Median	5.67%	2.11%	2.91%	2.61%	2.54%
FY 2023					
Upper 10%	7.00%	2.95%	3.93%	15.23%	16.24%
Lower 10%	2.57%	0.91%	0.57%	-11.77%	-10.96%
Median	4.89%	1.88%	2.48%	1.73%	2.28%
FY 2028					
Upper 10%	6.83%	2.89%	3.88%	17.18%	18.28%
Lower 10%	2.19%	0.73%	0.08%	-13.91%	-13.63%
Median	4.52%	1.72%	2.29%	1.68%	1.95%
FY 2033					
Upper 10%	6.95%	2.86%	3.96%	18.71%	20.20%
Lower 10%	1.95%	0.64%	-0.17%	-15.84%	-15.11%
Median	4.50%	1.64%	2.16%	1.69%	2.09%

All data in the above table are percentage growth rates.

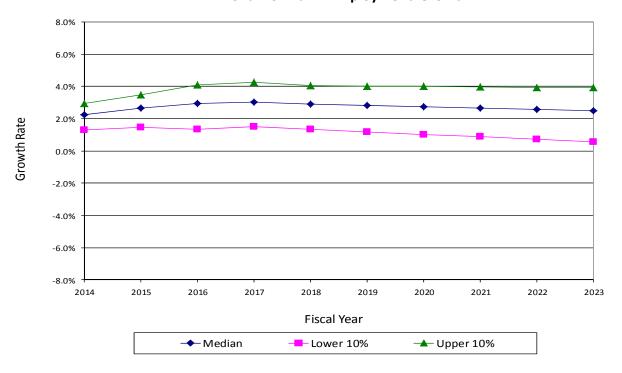




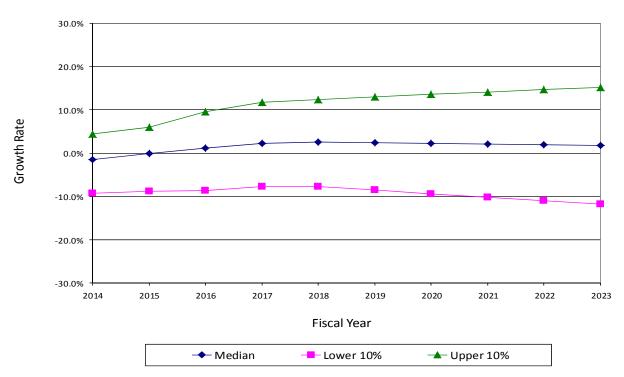
### **Arizona Population Growth**



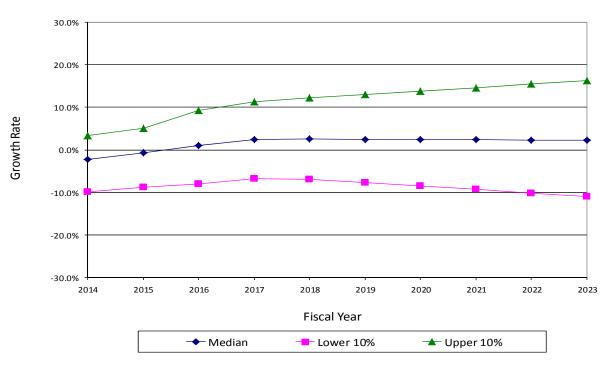
### Arizona Non-Farm Employment Growth



### **Arizona Nominal Gas Price Growth**







### **Arizona Nominal Personal Income Growth**

	2014	2015	2016	2017	2018	2023	2028	2033
Panelist 1								
Upper 10%	6.85%	7.60%	8.10%	8.54%	8.30%	8.45%	6.20%	6.50%
Lower 10%	3.50%	3.95%	4.63%	4.87%	3.85%	4.00%	3.88%	4.00%
Median	5.15%	6.22%	6.86%	7.05%	6.45%	6.73%	5.00%	5.50%
Panelist 2								
Upper 10%	5.50%	6.00%	6.00%	6.20%	6.50%	7.00%	7.00%	7.00%
Lower 10%	4.00%	4.50%	4.50%	4.60%	4.70%	5.00%	5.00%	5.00%
Median	4.80%	5.00%	5.00%	5.30%	5.50%	6.00%	6.00%	6.00%
Panelist 3								
Upper 10%	7.00%	7.70%	8.10%	8.00%	7.90%	8.00%	8.00%	8.00%
Lower 10%	4.00%	4.50%	4.50%	5.00%	4.50%	1.00%	1.00%	1.00%
Median	5.80%	6.10%	6.30%	6.50%	6.20%	4.80%	4.80%	4.80%
Panelist 4								
Upper 10%	6.80%	7.00%	7.80%	8.40%	8.20%	7.20%	7.00%	7.00%
Lower 10%	3.80%	4.40%	4.40%	4.30%	4.00%	2.80%	2.40%	2.20%
Median	5.40%	6.00%	6.50%	6.70%	6.50%	5.40%	5.00%	4.80%
Panelist 5								
Upper 10%	6.50%	7.07%	7.45%	8.09%	8.33%	7.45%	8.12%	8.58%
Lower 10%	3.57%	4.13%	4.43%	4.72%	4.77%	3.01%	2.59%	2.13%
Median	5.03%	5.60%	5.94%	6.40%	6.55%	5.23%	5.36%	5.36%
Panelist 6								
Upper 10%	7.23%	7.83%	8.03%	8.21%	8.01%	7.12%	7.28%	7.53%
Lower 10%	3.97%	4.57%	4.00%	4.00%	3.50%	2.88%	2.32%	1.87%
Median	5.60%	5.70%	5.50%	5.50%	5.00%	4.50%	4.00%	4.00%
Panelist 7								
Upper 10%	7.00%	7.60%	7.90%	8.20%	8.40%	8.00%	8.20%	8.50%
Lower 10%	2.00%	2.30%	3.00%	3.10%	3.00%	1.00%	0.70%	0.00%
Median	5.00%	5.60%	6.00%	6.20%	6.20%	4.90%	4.50%	4.50%
Panelist 8								
Upper 10%	5.00%	5.20%	5.50%	5.60%	5.60%	5.50%	5.50%	5.50%
Lower 10%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Median	4.50%	4.60%	4.60%	4.60%	4.50%	4.50%	4.30%	4.30%
Panelist 9								
Upper 10%	6.00%	6.80%	8.00%	8.20%	8.40%	7.10%	7.30%	7.50%
Lower 10%	4.00%	4.60%	4.80%	4.80%	4.60%	2.90%	2.30%	1.90%
Median	5.00%	5.50%	6.00%	6.50%	6.50%	5.00%	4.50%	4.00%
Panelist 10								
Upper 10%	6.50%	8.00%	8.00%	8.00%	8.00%	7.00%	7.00%	7.00%
Lower 10%		4.50%	4.70%	4.80%	4.50%	3.00%	2.50%	2.00%
Median	5.70%	6.10%	6.20%	6.30%	6.30%	5.00%	4.50%	4.50%
Panelist 11								
Upper 10%	7.19%	6.79%	6.60%	6.28%	5.91%	5.20%	5.20%	5.20%
Lower 10%	0.79%	0.39%	0.20%	-0.12%	-0.49%	-1.20%	-1.20%	-1.20%
Median		3.59%	3.40%	3.08%	2.71%	2.00%	2.00%	2.00%
Panelist 12								
Upper 10%	6.50%	7.00%	8.03%	8.00%	8.01%	7.00%	6.50%	6.50%
Lower 10%		4.00%	4.00%	4.00%	4.00%	3.00%	2.00%	1.50%
Median		5.00%	6.00%	6.50%	6.50%	5.00%	4.80%	4.70%
Panelist 13								
Upper 10%	5.00%	5.50%	6.00%	6.50%	6.50%	6.00%	5.50%	5.50%
Lower 10%		4.20%	4.30%	4.00%	3.50%	2.00%	1.00%	1.00%
Median		4.90%	5.00%	5.10%	4.80%	4.50%	4.00%	4.00%

All data in the above table are percentage growth rates.

### **Arizona Population Growth**

	2014	2015	2016	2017	2018	2023	2028	2033
Panelist 1								
Upper 10%	2.25%	2.75%	2.95%	3.10%	3.30%	3.80%	3.90%	3.85%
Lower 10%	0.80%	0.95%	1.25%	1.20%	1.25%	1.40%	1.60%	1.50%
Median	1.50%	1.85%	2.10%	2.35%	2.45%	2.05%	2.20%	2.30%
Panelist 2								
Upper 10%	1.70%	2.10%	2.30%	2.30%	2.30%	2.30%	2.30%	2.30%
Lower 10%	1.00%		1.60%		1.70%		1.50%	1.50%
Median	1.40%	1.80%	2.00%	2.00%	2.10%	2.00%	1.90%	1.80%
Panelist 3								
Upper 10%	2.30%	2.60%	2.80%	3.00%	3.00%	2.90%	2.70%	2.50%
Lower 10%	0.50%	1.00%	1.00%	1.00%	1.00%	0.50%	0.50%	0.50%
Median	1.40%	1.80%	1.90%	2.00%	2.00%	1.70%	1.60%	1.50%
Panelist 4								
Upper 10%	1.60%	2.20%	2.40%	2.60%	2.70%	2.70%	2.60%	2.50%
Lower 10%	0.80%	1.10%	1.30%	1.40%	1.40%	0.60%	0.40%	0.40%
Median	1.30%	1.80%	2.10%	2.20%	2.20%	2.00%	1.60%	1.50%
Panelist 5								
Upper 10%	1.93%	2.33%	2.56%	2.70%	2.65%	2.85%	2.92%	3.00%
Lower 10%	0.75%	1.21%	1.42%	1.55%	1.52%	0.65%	0.29%	0.20%
Median	1.34%	1.77%	1.99%	2.13%	2.08%	1.75%	1.60%	1.60%
Panelist 6								
Upper 10%	1.87%	2.37%	2.57%	2.67%	2.67%	2.93%	2.91%	2.81%
Lower 10%	0.73%	1.23%	1.30%	0.80%	0.80%	0.80%	0.80%	0.80%
Median	1.30%	1.80%	2.00%	2.10%	2.10%	1.80%	1.60%	1.50%
Panelist 7								
Upper 10%	2.00%	2.60%	2.90%	3.00%	3.10%	3.20%	3.50%	3.60%
Lower 10%	0.80%	0.90%	1.10%	1.10%	1.00%	0.60%	0.50%	0.20%
Median	1.40%	1.80%	2.00%	2.00%	2.10%	1.70%	1.50%	1.30%
Panelist 8								
Upper 10%	2.00%	2.20%	2.20%	2.30%	2.40%	2.50%	2.20%	2.20%
Lower 10%	1.00%	1.00%	1.00%	1.00%	1.50%	1.50%	1.20%	1.20%
Median	1.50%	1.50%	1.50%	1.50%	2.00%	2.00%	1.80%	1.80%
Panelist 9								
Upper 10%	2.10%	2.40%	2.70%	3.00%	3.00%	3.50%	3.50%	3.50%
Lower 10%	0.70%	1.20%	1.40%	1.50%	1.50%	0.70%	0.30%	0.20%
Median	1.50%	1.80%	2.10%	2.40%	2.50%	2.00%	1.80%	1.60%
Panelist 10								
Upper 10%	1.80%	2.20%	2.50%	2.50%	2.50%	2.50%	2.20%	2.20%
Lower 10%	0.73%	1.30%	1.40%	1.50%	1.50%	1.00%	0.50%	0.19%
Median	1.30%	1.70%	1.90%	1.90%	1.90%	1.70%	1.50%	1.50%
Panelist 11								
Upper 10%		3.08%						3.50%
Lower 10%	0.83%	1.18%	1.25%	1.23%	1.26%	1.27%	1.24%	1.10%
Median	1.73%	2.08%	2.15%	2.13%	2.16%	2.17%	2.14%	2.00%
Panelist 12								
Upper 10%		2.50%						
Lower 10%	0.73%	1.00%				0.67%	0.29%	0.19%
Median	1.50%	2.00%	2.30%	2.50%	2.50%	1.80%	1.60%	1.50%
Panelist 13								
Upper 10%		1.70%						
Lower 10%	0.70%	0.80%	1.00%	0.90%	0.80%	0.50%	0.40%	0.30%
Median	1.20%	1.30%	1.50%	1.50%	1.40%	1.80%	1.50%	1.40%

All data in the above table are percentage growth rates.

### **Arizona Non-Farm Employment Growth**

	2014	2015	2016	2017	2018	2023	2028	2033
Panelist 1								
Upper 10%	2.85%	3.40%	3.85%	4.55%	4.88%	4.65%	4.88%	5.10%
Lower 10%	0.80%	1.10%	1.30%	1.50%	1.70%	0.90%	0.80%	1.10%
Median	2.20%	2.90%	3.00%	3.20%	3.50%	3.20%	3.50%	3.60%
Panelist 2								
Upper 10%	2.50%	2.60%	2.80%	3.00%	3.00%	2.80%	2.80%	2.80%
Lower 10%	1.50%	1.80%	1.90%	2.00%	2.00%	1.80%	1.80%	1.80%
Median	2.00%	2.30%	2.60%	2.70%	2.50%	2.30%	2.30%	2.30%
Panelist 3	,			_,, ,,,	2.5075			,
Upper 10%	3.80%	4.10%	3.80%	4.00%	4.00%	4.30%	4.30%	4.30%
Lower 10%	1.00%	1.00%	1.00%	1.00%	1.00%	0.50%	0.50%	0.50%
Median	2.40%	2.80%	2.90%	3.00%	3.00%	2.30%	2.20%	2.10%
Panelist 4	2.7070	2.0070	2.5070	3.0070	3.0070	2.3070	0/0	
Upper 10%	3.00%	3.80%	4.50%	4.80%	5.00%	4.10%	3.80%	3.80%
Lower 10%	1.40%	1.80%	2.00%	2.00%	1.60%	1.20%	0.50%	0.50%
Median	2.30%	3.00%	3.50%	3.80%	3.60%	2.70%	2.40%	2.10%
Panelist 5	2.30%	3.0070	3.5070	3.0070	3.0070	2.7070	2.4070	2.1070
Upper 10%	4.15%	4.89%	5.28%	4.66%	4.15%	3.69%	4.14%	4.81%
Lower 10%	1.48%	2.27%	2.13%	2.05%	1.62%	0.32%	-0.13%	-0.80%
Median	2.82%	3.58%	3.70%	3.36%	2.89%	2.00%	2.00%	2.00%
Panelist 6	2.0270	J.J070	3.7070	3.3070	2.0370	2.0070	2.0070	2.0070
Upper 10%	2.95%	3.55%	4.70%	5.00%	4.60%	4.60%	4.75%	4.80%
Lower 10%	1.05%	1.00%	-2.00%	-0.50%	0.00%	-2.00%	-2.00%	-1.00%
Median	2.00%	2.60%	2.70%	2.80%	3.20%	2.50%	2.30%	2.00%
Panelist 7	2.00%	2.00/0	2.7070	2.00/0	3.20/0	2.30%	2.30/0	2.00/0
Upper 10%	2.70%	3.90%	4.70%	4.80%	4.80%	4.90%	5.20%	5.30%
Lower 10%	1.00%	1.10%	1.00%	1.10%	1.00%	0.80%	-0.50%	-2.00%
Median	2.20%	2.50%	2.80%	3.20%	3.00%	3.00%	2.80%	2.50%
Panelist 8	2 500/	2 700/	2.000/	2 000/	2 000/	2 000/	2 000/	2 000/
Upper 10%	2.50%	2.70%	2.90%	3.00%	3.00%	3.00%	3.00%	3.00%
Lower 10%	1.80%	1.80%	1.80%	2.00%	2.00%	2.00%	2.00%	1.50%
Median	2.00%	2.20%	2.40%	2.50%	2.50%	2.50%	2.30%	2.00%
Panelist 9	2.000/	2.500/	4.700/	F 000/	4.000/	F F00/	F 000/	E 000/
Upper 10%	2.90%	3.50%	4.70%	5.00%	4.60%	5.50%	5.00%	5.00%
Lower 10%	1.40%	1.70%	1.90%	2.20%	1.80%	0.40%	-0.20%	-0.80%
Median	2.50%	2.50%	2.70%	2.80%	2.80%	2.80%	2.60%	2.50%
Panelist 10	2 000/	2.550/	4.000/	<b>5</b> 000/	<b>5</b> 000/	4 700/	4.500/	4.500/
Upper 10%	2.80%	3.55%	4.80%	5.00%	5.00%	4.70%	4.50%	4.50%
Lower 10%	1.80%	2.00%	2.20%	2.20%	2.00%	0.00%	-0.50%	-0.50%
Median	2.20%	2.60%	3.20%	3.20%	3.20%	2.50%	2.30%	2.00%
Panelist 11			2 = 22/	4 000/	4 = 60/		4 000/	
Upper 10%	2.38%	2.19%	2.52%	1.89%	1.76%	1.31%	1.03%	1.03%
Lower 10%	0.38%	0.19%	0.52%	-0.11%	-0.24%	-0.69%	-1.27%	-1.27%
Median	2.28%	2.09%	2.42%	1.79%	1.66%	1.21%	0.63%	0.63%
Panelist 12								
Upper 10%	2.70%	3.55%	4.50%	5.00%	4.00%	4.00%	3.50%	3.50%
Lower 10%	1.50%	1.70%	2.00%	2.00%	1.70%	1.70%	0.00%	0.00%
Median	2.50%	3.00%	3.50%	3.50%	3.00%	2.70%	2.50%	2.30%
Panelist 13								
Upper 10%	3.00%	3.30%	4.00%	4.50%	4.00%	3.50%	3.50%	3.50%
Lower 10%	1.50%	1.70%	1.90%	2.00%	1.00%	0.50%	0.00%	-1.00%
Median	2.20%	2.50%	3.00%	3.50%	3.00%	2.50%	2.00%	2.00%

All data in the above table are percentage growth rates.

### **Arizona Nominal Gas Price Growth**

	2014	2015	2016	2017	2018	2023	2028	2033
Panelist 1								
Upper 10%	-0.24%	2.06%	8.72%	11.32%	11.52%	15.38%	17.10%	19.53%
Lower 10%	-12.56%	-10.26%	-9.12%	-6.52%	-6.32%	-11.38%	-14.10%	-16.13%
Median	-6.40%	-4.10%	-0.20%	2.40%	2.60%	2.00%	1.50%	1.70%
Panelist 2								
Upper 10%	-0.24%	2.06%	8.72%	11.32%	11.52%	15.38%	17.10%	19.53%
Lower 10%	-12.56%	-10.26%	-9.12%	-6.52%	-6.32%	-11.38%	-14.10%	-16.13%
Median	-6.40%	-4.10%	-0.20%	2.40%	2.60%	2.00%	1.50%	1.70%
Panelist 3								
Upper 10%	8.00%	9.00%	9.00%	8.00%	11.70%	15.50%	17.00%	19.40%
Lower 10%	-10.00%	-10.00%	-9.00%	-6.00%	-6.50%	-11.50%	-14.00%	-16.00%
Median	-1.00%	-0.50%	0.00%	1.00%	2.60%	2.00%	1.50%	1.70%
Panelist 4								
Upper 10%	10.00%	10.00%	10.00%	12.00%	12.00%	20.00%	20.00%	20.00%
Lower 10%	-10.00%	-12.00%	-10.00%	-10.00%	-10.00%	-20.00%	-20.00%	-20.00%
Median	-5.00%	-1.00%	0.00%	3.00%	3.00%	3.50%	4.00%	4.00%
Panelist 5								
Upper 10%	-0.13%	1.03%	5.46%	11.63%	10.61%	14.93%	22.15%	22.32%
Lower 10%	-6.71%	-5.10%	-5.46%	-6.70%		-11.05%	-18.27%	-18.43%
Median	-3.42%	-2.04%	2.10%	2.47%	2.39%	1.94%	1.94%	1.94%
Panelist 6								
Upper 10%	0.24%	2.06%	8.72%	11.32%	11.52%	15.38%	15.00%	15.00%
Lower 10%	-12.56%		-9.12%	-6.52%		-11.38%		
Median	0.00%	0.00%	0.00%	1.00%	1.50%	1.50%	1.50%	1.70%
Panelist 7								
Upper 10%	2.50%	4.00%	10.00%	11.50%	11.70%	14.00%	20.00%	25.00%
Lower 10%	-6.50%	-8.00%	-8.50%	-8.00%		-12.00%		
Median	1.00%	1.50%	1.90%	2.50%	2.50%	2.50%	2.50%	2.50%
Panelist 8	= 000/	c 000/	0.000/	40.000/	40.000/	40.000/	10.000/	40.000/
Upper 10%	5.00%	6.00%	8.00%	10.00%	10.00%	10.00%	10.00%	10.00%
Lower 10%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%		-10.00%	
Median	0.00%	0.00%	0.00%	1.00%	1.50%	2.00%	1.50%	1.50%
Panelist 9	0.200/	2 100/	0.700/	11 200/	11 500/	15 400/	17 100/	10 500/
Upper 10% Lower 10%	-0.20%	2.10%	8.70%	11.30%	11.50%	15.40%	17.10%	19.50%
Lower 10% Median	-12.60%		-9.10%	-6.50%	2.60%	-11.40%	1.50%	-16.10% 1.70%
Panelist 10	-6.40%	-4.10%	-0.20%	2.40%	2.00%	2.00%	1.50%	1.70%
Upper 10%	5.00%	5.00%	8.00%	10.00%	15.00%	15.00%	15.00%	20.00%
Lower 10%			-12.00%			-15.00%		
Median	0.00%	2.00%	2.50%	2.50%	2.50%	2.00%	1.50%	1.50%
Panelist 11	0.0070	2.0070	2.3070	2.5070	2.3070	2.0070	1.3070	1.5070
Upper 10%	22.74%	21.56%	19.91%	19.71%	20.09%	12.01%	12.84%	13.00%
Lower 10%			-15.09%			-22.99%		
Median	7.74%	6.58%	4.91%	4.71%	5.09%	-2.99%	-2.16%	-2.00%
Panelist 12	- MATERIAL	V.7070			2.0270	2270		0070
Upper 10%	1.00%	3.00%	7.00%	10.00%	10.00%	20.00%	25.00%	25.00%
Lower 10%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%	0.00%	0.00%	0.00%
Median	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Panelist 13		Y-YY(0	~.~~,0	~. <b>~</b> .	¥.VV/0		Y.YY/0	M.M.M.
Upper 10%	5.00%	10.00%	13.00%	15.00%	15.00%	15.00%	15.00%	15.00%
Lower 10%	-4.00%	-5.00%	-5.00%	-5.00%		-10.00%		
Median	0.00%	5.00%	5.00%	4.00%	5.00%	4.00%	5.00%	4.00%

All data in the above table are percentage growth rates.

West Coast No. 2 Nominal Diesel Price Growth

	2014	2015	2016	2017	2018	2023	2028	2033
Panelist 1								
Upper 10%	-0.25%	2.05%	8.86%	11.46%	11.66%	15.60%	17.36%	19.83%
Lower 10%	-12.55%	-10.25%	-9.26%	-6.66%	-6.46%	-11.60%	-14.36%	-16.43%
Median	-6.40%	-4.10%	-0.20%	2.40%	2.60%	2.00%	1.50%	1.70%
Panelist 2								
Upper 10%	-0.25%	2.05%	8.86%	11.46%	11.66%	15.60%	17.36%	19.83%
Lower 10%	-12.55%	-10.25%	-9.26%	-6.66%	-6.46%	-11.60%	-14.36%	-16.43%
Median	-6.40%	-4.10%	-0.20%	2.40%	2.60%	2.00%	1.50%	1.70%
Panelist 3								
Upper 10%	8.00%	9.00%	9.00%	8.00%	11.70%	15.50%	17.00%	19.40%
Lower 10%	-10.00%	-10.00%	-9.00%	-6.00%	-6.50%	-11.50%	-14.50%	-16.50%
Median	-1.00%	-0.50%	0.00%	1.00%	2.60%	2.00%	1.50%	1.70%
Panelist 4								
Upper 10%	10.00%	10.00%	10.00%	12.00%	12.00%	20.00%	20.00%	20.00%
Lower 10%			-10.00%					
Median	-5.00%	-1.00%	0.00%	3.00%	3.00%	3.50%	3.50%	4.00%
Panelist 5	0.00,0	2.00/0	0.0075	0.0070	0.0070	0.0070	0.0070	
Upper 10%	-0.25%	2.04%	8.08%	11.68%	11.62%	15.98%	21.99%	23.33%
Lower 10%	-12.62%		-8.44%	-6.79%		-11.88%		
Median	-6.43%	-4.07%	-0.18%	2.45%	2.59%	2.05%	1.90%	2.00%
Panelist 6	-0.4370	-4.07/0	-0.10/0	2.43/0	2.33/0	2.03/0	1.5070	2.007
Upper 10%	0.24%	2.06%	8.72%	11.32%	11.52%	15.38%	15.00%	15.00%
Lower 10%	-12.56%		-9.12%	-6.52%		-11.38%		
Median	0.00%	0.00%	0.00%	1.00%	1.50%	1.50%	1.50%	1.70%
Panelist 7	0.00%	0.00%	0.00%	1.00%	1.50%	1.50%	1.50%	1.70%
Upper 10%	5.00%	6.00%	9.00%	12.00%	12.50%	15.00%	20.00%	25.00%
• • •								
Lower 10%	-11.00%		-8.00%	-7.50%		-11.00%		
Median	1.50%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Panelist 8								
Upper 10%	Nat Daniel							
Lower 10%	Not Provi	aea						
Median								
Panelist 9								
Upper 10%	-0.20%	2.10%	8.90%	11.50%	11.70%	15.60%	17.40%	19.80%
Lower 10%	-12.60%		-9.30%	-6.70%		-11.60%		
Median	-6.40%	-4.10%	-0.20%	2.40%	2.60%	2.00%	1.50%	1.70%
Panelist 10								
Upper 10%	5.00%	5.00%	8.00%	10.00%	15.00%	15.00%	15.00%	20.00%
Lower 10%			-12.00%					
Median	0.00%	2.00%	2.50%	2.50%	2.50%	2.00%	1.50%	1.50%
Panelist 11								
Upper 10%								
Lower 10%	Not Provi	ded						
Median								
Panelist 12								
Upper 10%	1.00%	3.00%	7.00%	10.00%	10.00%	20.00%	25.00%	25.00%
Lower 10%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%	0.00%	0.00%	0.00%
Median	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Panelist 13								
Upper 10%	8.00%	12.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%
Lower 10%	0.00%	2.00%	2.00%	0.00%	-1.00%		-10.00%	
Median	5.00%	7.00%	8.00%	7.00%	6.00%	6.00%	5.00%	5.00%

All data in the above table are percentage growth rates.

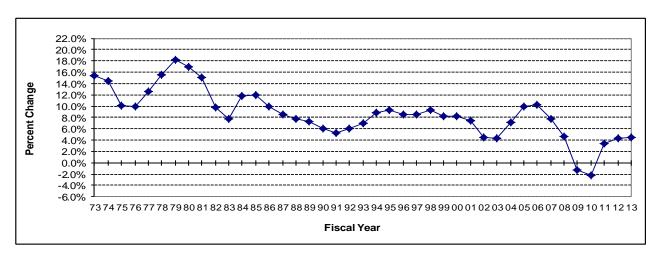
# HISTORICAL DATA ARIZONA NOMINAL PERSONAL INCOME GROWTH (Annual Percent Change)

### HISTORICAL DATA BY FISCAL YEAR (July 1 through June 30)

1970		1980	16.9%	1990	6.0%	2000	8.3%	2010	-2.2%
1971		1981	15.0%	1991	5.3%	2001	7.5%	2011	3.4%
1972		1982	9.8%	1992	6.0%	2002	4.5%	2012	4.3%
1973	15.4%	1983	7.8%	1993	6.9%	2003	4.4%	2013*	4.4%
1974	14.4%	1984	11.9%	1994	8.8%	2004	7.2%	2014	
1975	10.0%	1985	12.0%	1995	9.4%	2005	10.0%	2015	
1976	10.0%	1986	9.9%	1996	8.6%	2006	10.3%	2016	
1977	12.7%	1987	8.6%	1997	8.5%	2007	7.7%	2017	
1978	15.6%	1988	7.8%	1998	9.3%	2008	4.6%	2018	
1979	18.3%	1989	7.3%	1999	8.2%	2009	-1.3%	2019	

BEA for FY 1973-2012, Western Blue Chip, June 2013 for FY 2013\* and FY 2014, and ADOT staff for FY 2015-33.

### **HISTORICAL DATA - GRAPHED**



### **HISTORICAL DATA - ANALYSIS**

	Historical			Std.	80%	Range
Period	Min.	Max.	Mean	Dev.	Lower	Upper
5 Years	-2.2%	4.4%	1.7%	3.2%	-1.9%	4.4%
10 Years	-2.2%	10.3%	4.8%	4.2%	-1.4%	10.0%
Full Period	-2.2%	18.3%	8.6%	4.3%	4.4%	15.0%

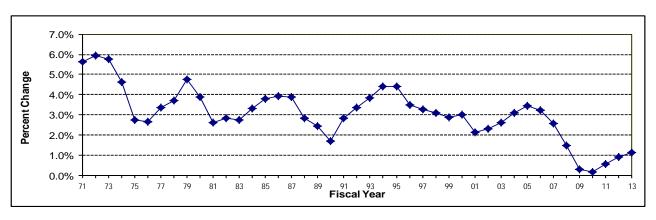
# HISTORICAL DATA ARIZONA POPULATION GROWTH (Annual Percent Change)

### HISTORICAL DATA BY FISCAL YEAR (July 1 through June 30)

1970	3.3%	1980	3.9%	1990	1.7%	2000	3.0%	2010	0.2%
1971	5.6%	1981	2.6%	1991	2.8%	2001	2.2%	2011	0.6%
1972	5.9%	1982	2.8%	1992	3.4%	2002	2.3%	2012	0.9%
1973	5.8%	1983	2.7%	1993	3.8%	2003	2.6%	2013 *	1.1%
1974	4.6%	1984	3.3%	1994	4.4%	2004	3.1%	2014	
1975	2.8%	1985	3.8%	1995	4.4%	2005	3.5%	2015	
1976	2.7%	1986	3.9%	1996	3.5%	2006	3.2%	2016	
1977	3.4%	1987	3.9%	1997	3.3%	2007	2.6%	2017	
1978	3.7%	1988	2.9%	1998	3.1%	2008	1.5%	2018	
1979	4.8%	1989	2.5%	1999	2.9%	2009	0.3%	2019	

 ${\tt BEA\,FY\,1970-2000.\,FY\,2001-2033\,from\,ADOA\,Office\,of\,Employment\,and\,Population\,Statistics.}$ 

### **HISTORICAL DATA - GRAPHED**



### **HISTORICAL DATA - ANALYSIS**

	Historical			Std.	80% Range	
Period	Min.	Max.	Mean	Dev.	Lower	Upper
5 Years	0.2%	1.1%	0.6%	0.4%	0.2%	1.1%
10 Years	0.2%	3.5%	1.7%	1.3%	0.3%	3.3%
Full Period	0.2%	5.9%	3.1%	1.3%	1.2%	4.6%

<sup>\*</sup> FY 2013 Estimated.

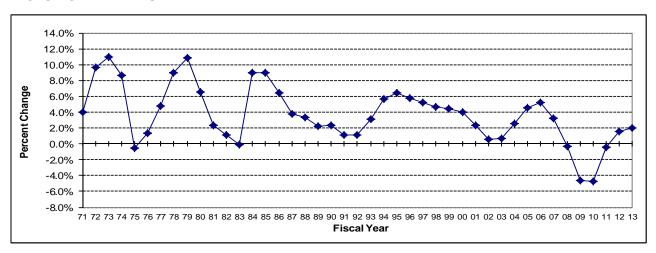
# HISTORICAL DATA ARIZONA TOTAL NON-FARM EMPLOYMENT GROWTH (Annual Percent Change)

### HISTORICAL DATA BY FISCAL YEAR (July 1 through June 30)

1970		1980	6.6%	1990	2.3%	2000	4.0%	2010	-4.7%
1971	4.0%	1981	2.3%	1991	1.1%	2001	2.3%	2011	-0.4%
1972	9.6%	1982	1.1%	1992	1.1%	2002	0.5%	2012	1.6%
1973	10.9%	1983	0.0%	1993	3.1%	2003	0.7%	2013*	2.0%
1974	8.6%	1984	9.0%	1994	5.7%	2004	2.6%	2014	
1975	-0.5%	1985	8.9%	1995	6.4%	2005	4.6%	2015	
1976	1.4%	1986	6.4%	1996	5.7%	2006	5.2%	2016	
1977	4.8%	1987	3.7%	1997	5.2%	2007	3.2%	2017	
1978	9.0%	1988	3.3%	1998	4.7%	2008	-0.3%	2018	
1979	10.9%	1989	2.2%	1999	4.4%	2009	-4.7%	2019	

Bureau of Labor Statistics for FY 1971-2012, ADOA, Office of Employment & Population Statistics, Employment Forecast Report, on May 9, 2013 for estimates in 2013\* and 2014 and ADOT staff estimates for FY 2015-2033.

### **HISTORICAL DATA - GRAPHED**



### **HISTORICAL DATA - ANALYSIS**

	Historical			Std.	80% Range	
Period	Min.	Max.	Mean	Dev.	Lower	Upper
5 Years	-4.7%	2.0%	-1.2%	3.3%	-4.7%	1.8%
10 Years	-4.7%	5.2%	0.9%	3.5%	-4.7%	4.6%
Full Period	-4.7%	10.9%	3.7%	3.6%	-0.3%	9.0%

# HISTORICAL DATA ARIZONA NOMINAL GAS PRICE GROWTH (Annual Percent Change)

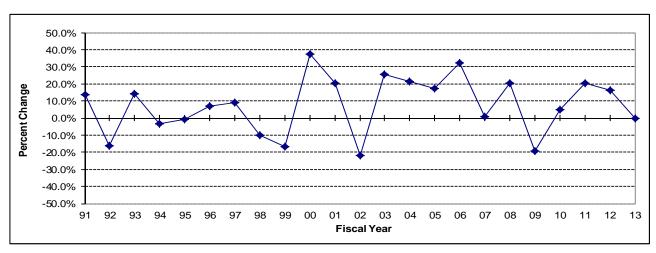
### HISTORICAL DATA BY FISCAL YEAR (July 1 through June 30)

1970	1980		1990		2000	37.2%	2010	4.7%
1971	1981		1991	13.8%	2001	20.2%	2011	20.1%
1972	1982		1992	-16.0%	2002	-21.9%	2012	16.1%
1973	1983		1993	14.2%	2003	25.4%	2013	-0.5%
1974	1984		1994	-3.3%	2004	21.6%	2014	
1975	1985 -	0.3%	1995	-0.5%	2005	17.4%	2015	
1976	1986 -	9.2%	1996	7.2%	2006	32.1%	2016	
1977	1987 -2	25.2%	1997	9.0%	2007	0.5%	2017	
1978	1988		1998	-10.3%	2008	20.2%	2018	
1979	1989		1999	-16.8%	2009	-19.3%	2019	

 $U.S.\ Department\ of\ Energy\ (EIA\ Administration)\ for\ FY\ 1985-2011,\ AAA\ Arizona\ for\ FY\ 2012\ and\ 2013\ and\ Global\ Insight,$ 

1st Quarter 2013, Trend Forecast report for FY 2014-33

### **HISTORICAL DATA - GRAPHED**



### **HISTORICAL DATA - ANALYSIS**

	Historical			Std.	80% Range	
Period	Min.	Max.	Mean	Dev.	Lower	Upper
5 Years	-19.3%	20.1%	4.2%	15.6%	-11.7%	18.5%
10 Years	-19.3%	32.1%	11.3%	14.9%	-2.3%	22.6%
Full Period	-21.9%	37.2%	7.4%	16.6%	-16.6%	24.6%

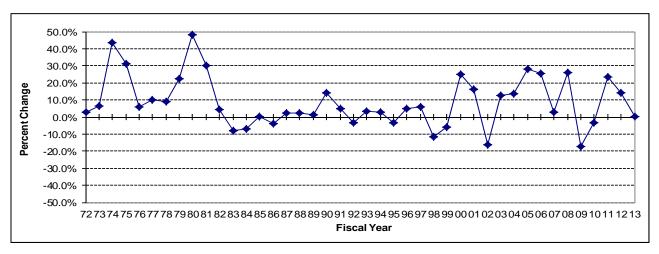
# HISTORICAL DATA WEST COAST NO. 2 NOMINAL DIESEL PRICE GROWTH (Annual Percent Change)

### HISTORICAL DATA BY FISCAL YEAR (July 1 through June 30)

1970		1980	48.1%	1990	14.2%	2000	25.0%	2010	-3.4%
1971		1981	30.2%	1991	4.6%	2001	16.4%	2011	23.5%
1972	2.7%	1982	4.3%	1992	-3.2%	2002	-16.4%	2012	14.2%
1973	6.4%	1983	-8.0%	1993	3.1%	2003	12.4%	2013	0.0%
1974	43.3%	1984	-6.8%	1994	2.7%	2004	13.6%	2014	
1975	31.4%	1985	0.1%	1995	-3.4%	2005	27.8%	2015	
1976	5.8%	1986	-4.0%	1996	4.9%	2006	25.5%	2016	
1977	10.0%	1987	2.1%	1997	5.8%	2007	2.7%	2017	
1978	9.1%	1988	2.3%	1998	-11.8%	2008	25.8%	2018	
1979	22.4%	1989	1.2%	1999	-5.9%	2009	-17.2%	2019	

U.S. Department of Energy (EIA Administration) for FY 1972-2013 and Global Insight, 1st Quarter 2013, Trend Forecast report for FY 2014-33

### **HISTORICAL DATA - GRAPHED**



### **HISTORICAL DATA - ANALYSIS**

	Histo	rical		Std.	80% Range		
Period	Min.	Max.	Mean	Dev.	Lower	Upper	
5 Years	-17.2%	23.5%	3.4%	15.8%	-11.7%	19.8%	
10 Years	-17.2%	27.8%	11.3%	15.2%	-4.8%	26.0%	
Full Period	-17.2%	48.1%	8.6%	14.9%	-6.7%	27.6%	